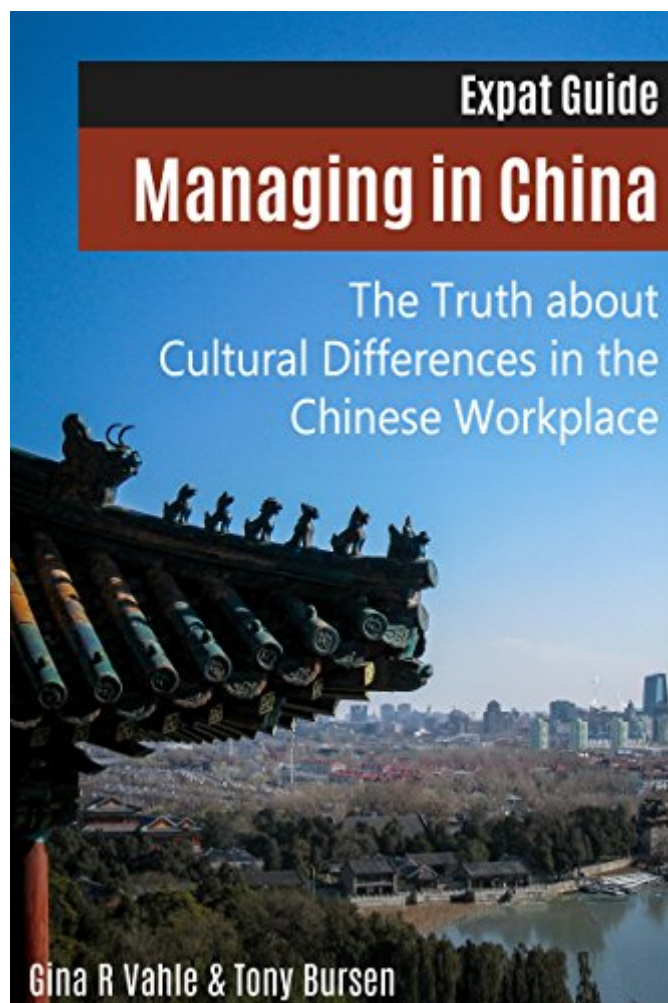




**Ebook Directory**  
the best source of ebook

The book was found

# Managing In China: The Truth About Cultural Differences In The Chinese Workplace



## Synopsis

Understanding cultural differences between China and the West is key for successfully working in China. The Expat Guide to Managing in China is based on the hands-on experiences of Europeans and Americans who work in China. Those include experiences directly by the authors and experiences by others across various industries that were shared with the authors in many discussions over the course of two years. The book is about the people element in a Chinese workplace, written from the perspective of a Westerner. Its goal is to provide practical guidance for Western professionals who work in a Chinese company or Chinese subsidiary of a multinational company. Furthermore, the book gives valuable insights for any foreigner who works with Chinese partners or suppliers. After reading this guide, you will better understand the different culture in a workplace with a majority Chinese workforce and how these differences can impact the success of your managerial or professional style. Chinese work culture translated into practical tips for working in China. The book gives a brief overview of Confucian influences and the Chinese cultural concepts of Guanxi and Face, and then focuses on the practical implications of these concepts on the daily work with Chinese employees, colleagues, and partners. The Expat Guide to Managing in China is not about general Eastern management techniques, neither is it about how to set up a company, select a supplier or those types of business matters. Rather, it is about the people element in a Chinese workplace. It provides practical tips and specific examples and goes way beyond the typical "give and receive your business cards with both hands" type of advice. The Expat Guide to Managing in China is based on the hands-on experiences of Europeans and Americans who work in China. Those include experiences directly by the authors and experiences that were shared with the authors in many discussions over the course of two years. What you will learn about managing in a Chinese workplace: What to expect when working with Chinese Which management techniques work & which ones don't When and how to adapt your Western style to be successful in China

## Book Information

File Size: 2952 KB

Print Length: 48 pages

Publication Date: February 13, 2015

Sold by: Â Â Digital Services LLC

Language: English

ASIN: B00TLC2OI4

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Screen Reader: Supported

Enhanced Typesetting: Enabled

Best Sellers Rank: #764,997 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #43

in Kindle Store > Kindle eBooks > Nonfiction > Travel > Specialty Travel > Business Travel

#102 in Books > Travel > Specialty Travel > Business Travel #597 in Kindle Store > Kindle eBooks > Nonfiction > Travel > Reference

## Customer Reviews

After a really bad day and fairly sure my job was going to end soon, I woke up at 2 in the morning unable to sleep from worry. I couldn't understand what I was doing wrong and why I couldn't seem to move my projects forward with my China employer. I work remotely and am in the USA. I am diligent in my work. I work with a purpose and focus. I have a sense of urgency. I strive to meet deadlines. I problem solve. I think independently. So why were deadlines coming and going without progress? Why couldn't China attend to the projects the same way? Why did there seem to be such a laissez faire attitude by them on such incredibly important issues? Why did we set project plans with dates attached but never meet the date? Why did no one care about these important business issues so critical for success? These were the things keeping me awake. I started surfing and stumbled across this eBook. The price was right so I took a chance and the immense relief I felt after reading it changed my entire perception of my China-USA socio-relationship (I made that word up.) I now understood that I wasn't doing anything wrong. These things occurring are just cultural differences. They simply don't attach the same level of urgency, diligence and accountability to work efforts as I do. We strive to reach a goal. They laboriously plod along to reach "almost" or "sorta there." I learned that it isn't them that needs to change. You will never change thousands of years of programming in an ancient culture. I learned it was me that needed to change. To not worry. To not badger them. To not project my American type A work ethic on them. It only created friction. Better that I find strategies that I could live with. Dates, plans and goals often change on a whim. No longer would I fret these. Basically it came down to stop worrying, do the best I can, be flexible and roll with it. This book was short. I read it in about an hour but the wisdom it imparted was pivotal in understanding the differences in approach between the China and westerner mind. If you need a

book that quickly, concisely and has great stories/examples to help get your mind around these concepts, buy this book. You will be happy you did.

I've been working for about 8 months in a Chinese company where I'm the only expat. So I'm really familiar with most of the issues between western and Chinese business cultures. Every problem which is described by the authors might be faced by the foreigners working in a Chinese company. This book gives some precious tips of managing Chinese employees. If you're planning to work in China - you should definitely read this book to avoid a "heavy" cultural shock which will happen anyway.

I've known and managed Chinese in China over the last 20 years. This inexpensive short essay (48 pages is a gross exaggeration) summarizes all the significant issues. It is a must read no matter how much experience you have. The only shortcoming is that it doesn't have much in the way of ideas how to deal with those issues. If it did it would be worth 100X the price!

[Download to continue reading...](#)

Managing in China: The Truth about Cultural Differences in the Chinese Workplace Chinese: Crash Course Chinese - Learn Chinese Fast With a Native Speaker: 500+ Essential Phrases to Build Your Chinese Vocabulary, Chinese, Learn Chinese, Chinese Phrasebook, Mandarin Study Aid China: China Travel Guide: 101 Coolest Things to Do in China (Shanghai Travel Guide, Beijing Travel Guide, Backpacking China, Budget Travel China, Chinese History) I Love to Tell the Truth (chinese english bilingual, chinese children stories, mandarin kids books ): mandarin childrens books, bilingual chinese (Chinese English Bilingual Collection) (Chinese Edition) I Love to Tell the Truth ( chinese kids books, mandarin childrens books): mandarin kids books, kids books in chinese, chinese children's books (Chinese Bedtime Collection) (Chinese Edition) I Love to Share (English Chinese kids, Chinese children's books): Mandarin kids books, Chinese bilingual books, Chinese baby books (English Chinese Bilingual Collection) (Chinese Edition) Chinese Bilingual Books: I Love to Brush My Teeth (chinese kids books, chinese children's books): English Chinese Children books (Chinese Bilingual Collection) (Chinese Edition) Chinese Children's Books: I Love My Dad (English Chinese Bilingual): chinese bilingual children's books (English Chinese Bilingual Collection) (Chinese Edition) Chinese baby book: Where is the Baby: English-Chinese picture book (Simplified Chinese book) (Bilingual Edition) Early Reader Chinese book for ... books for kids) (Volume 7) (Chinese Edition) I Love to Share (mandarin childrens books, chinese baby books): kids books in chinese, chinese children stories, mandarin kids (Chinese Bedtime Collection) (Chinese Edition) Welcome to

Chinese Food World: Unlock EVERY Secret of Cooking Through 500 AMAZING Chinese Recipes (Chinese Cookbook, Chinese Food Made Easy, Healthy Chinese Recipes) (Unlock Cooking, Cookbook [#13]) China Travel Guide: Best of Beijing - Your #1 Itinerary Planner for What to See, Do, and Eat in Beijing, China: a China Travel Guide on Beijing, Beijing ... (Wanderlust Pocket Guides - China Book 2) International Travel Maps China, Scale 1:3,800,000: Changchun, Beijing, Xian, Wuhan, Shanghai, Hong Kong, Taipei, Yellow Sea, East China Sea, South China Sea, Seoul, Delhi, Calcutta, Hanoi: Itmb China 2008 Chinese Cookbook - 25 Delicious Chinese Recipes to Chinese Food Made Easy: Recipes from Chinese Restaurants Integrated Chinese: Level 2 Part 2 Character Workbook ( Traditional & Simplified Chinese Character, 3rd Edition) (Cheng & Tsui Chinese Language Series) (Chinese Edition) Conflict Resolution in the Workplace: How to Handle and Resolve Conflict at Work ~ an Essential Guide to Resolving Conflict in the Workplace American Bar Association Guide to Workplace Law, 2nd Edition: Everything Every Employer and Employee Needs to Know About the Law & Hiring, Firing, ... Maternity Leave, & Other Workplace Issues Out of the Workplace and Off the Clock: Borneo (On Vacation: Out of the Workplace and Off the Clock Book 1) History and Culture of Algeria: National Economy, Ethnic Relations and history, Religion, Ethnic Cultural differences, Government and leadership. Arbitration Concerning the South China Sea: Philippines versus China (Contemporary Issues in the South China Sea)

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)